



Purchasing Waiver Request from Iowa Homeland Security

The following waiver request was received from the Iowa Homeland Security and Emergency Management Division (HSEMD) on July 25. The agency requested a purchase of 10 Dell laptop computers and 1 Dell desktop computer and also requested the purchase be approved as soon as possible.

Following our prescribed procedures, the waiver request would have been scheduled for discussion and a recommendation to the board at the August 7 IT Standards Advisory Group meeting, followed by an actual approval granted by the board at the August 14 TGB meeting. HSEMD desired the computers as soon as possible to be able to assist Hazard Mitigation staff in their flood relief efforts for Iowans.

As both Mark Schuling from the TGB and DAS did not want to delay this important purchasing request, approval was granted to HSEMD for the purchase on July 30.

A few questions remain about the waiver:

1. Why was the standard hardware not sufficient for HSEMD's purposes?
2. What is the procedure for a "speedy" waiver approval? Both the TGB and DAS approved the waiver quickly, as they did not want to stand in the way of Homeland Security or flood relief, but can a process be mapped out to help the IT Standards Advisory Group, TGB and DAS with future waivers that need to be on the fast track for approval?
3. The HSEMD waiver stated "Purchasing of these systems would be under the General Service Administration (GSA) contract with Dell, which is how our office (HSEMD) has purchased most of our systems in the past. The GSA contract is a lot better for us and the rest of the State of Iowa Government." If this statement is true, what is the relationship between the GSA contract and the current WSCA contract and amendment? Staff from DAS Purchasing will also be attending the advisory group meeting to aid the discussion.





STATE OF IOWA

CHESTER J. CULVER
GOVERNOR

PATTY JUDGE
LT. GOVERNOR

DEPARTMENT OF PUBLIC DEFENSE
IOWA HOMELAND SECURITY AND
EMERGENCY MANAGEMENT DIVISION
DAVID L. MILLER, ADMINISTRATOR

July 25, 2008

Wes Hunsberger
Technology Governance Board Coordinator
Iowa Department of Administrative Services
Information Technology Enterprise
Hoover State Office Building
1305 E Walnut Street
Des Moines IA 50319

Dear Mr. Hunsberger:

The Homeland Security and Emergency Management Division is sending this letter to request a waiver for purchasing ten (10) Dell laptop computers, and one (1) Dell desktop computer. These would be utilized by our Hazard Mitigation people who have been hired on an emergency basis due to the recent flooding disaster here in the State of Iowa. The funds being used are one hundred percent federally funded from the Federal Emergency Management Agency (FEMA) and are desperately needed as soon as possible. These systems will be used to do damage assessments and land purchases throughout the state.

I have attached quotes from Hewlett Packard and Dell for price comparison. The Hewlett Packard systems will be \$2,317.00 each and Dell systems will be \$2,033.98 each, which would be \$283.02 cheaper than Hewlett Packard. This would give us a total cost savings of \$2,830.20. Purchasing of these systems would be under the General Service Administration (GSA) contract with Dell, which is how our office has purchased most of our systems in the past. The GSA contract is a lot better for us and the rest of the State of Iowa Government.

Our office would appreciate an answer before the next Technology Government Board (TGB) meeting in August. The delay in purchasing these systems is requiring us to hold back our people from going into the field and assisting Iowans. Please advise me of our next step next week please.

Terry Brown
Purchasing Agent II

Attachments

DELL**QUOTATION****QUOTE #: 440572479****Customer #: 74026017****Contract #: N39913658****Customer Agreement #: NASPOWSCA # A63307****Quote Date: 7/22/08****Date: 7/22/08 9:13:45 AM****Customer Name: IA HOMELAND SEC & EMERG MGMT**

TOTAL QUOTE AMOUNT:	\$20,789.80		
Product Subtotal:	\$20,339.80		
Tax:	\$0.00		
Shipping & Handling:	\$450.00		
Shipping Method:	Next Day	Total Number of System Groups:	1

GROUP: 1	QUANTITY: 10	SYSTEM PRICE: \$2,033.98	GROUP TOTAL: \$20,339.80
Base Unit:	Latitude D830, Intel Core 2 Duo T9300, 2.50GHz, 800Mhz 6M L2 Cache, Dual Core (223-6156)		
Processor:	15.4 inch Wide Screen WUXGA LCD for Latitude D830 (320-5301)		
Memory:	2.0GB, DDR2-667 SDRAM, 1 DIMM for Dell Latitude Notebooks (311-5688)		
Keyboard:	Internal English Keyboard for Latitude Notebooks (310-8713)		
Monitor:	Dell E178FP, 17 Inch Flat Panel 17.0 Inch Viewable Image Size OptiPlex, Precision and Latitude (320-5576)		
Video Card:	Intel Integrated Graphics Media Accelerator X3100 Latitude D830 (320-5304)		
Hard Drive:	80GB Free Fall Sensor Hard Drive 9.5MM, 7200RPM, Latitude (341-6439)		
Hard Drive Controller:	Touchpad with UPEK fingerprint reader, Latitude D830 (310-8797)		
Floppy Disk Drive:	No Floppy Drive for Latitude D-Family Notebooks (340-8854)		
Operating System:	Windows XP Pro SP2 with Vista Business License, Dell Latitude, English (420-7002)		
NIC:	Dell Wireless 360 Bluetooth Module for XP, Latitude (430-2274)		
TBU:	90W AC Adapter for Latitude D-Family, Factory Tied (310-7956)		
CD-ROM or DVD-ROM Drive:	8X DVD+-RW for Latitude D-Family (313-5638)		
CD-ROM or DVD-ROM Drive:	Cyberlink Power DVD 8.0 Playback Software WITH Media Dell Latitude/Mobile Precision (420-8667)		
CD-ROM or DVD-ROM Drive:	Roxio Creator Dell Edition, 9.0 Dell Latitude/Mobile Precision (420-8010)		
Processor Cable:	Dell Wireless 1395 WLAN (802.11g, 54Mbps) Mini Card Latitude (430-2799)		
Bundled Software:	Software, Adobe Acrobat, 8.1 English, Dell OptiPlex Precision and Latitude (410-1099)		
Bundled Software:	Microsoft Office Professional for Latitude, OptiPlex, Precision (420-6712)		
Factory Installed Software:	Resource CD w/ Diagnostics and Drivers for Latitude D830 Notebook (310-8798)		
Factory Installed Software:	Resource DVD with Diagnostics and Drivers for Vista Latitude D830 Notebook (310-9149)		
Feature	9-Cell/85 WHr Primary Battery for Latitude D830 (312-0536)		
Feature	Large Nylon Carrying Case for Dell Latitude D-Family Notebooks (310-7688)		
Service:	Dell Hardware Limited Warranty Plus Onsite Service Extended Year(s) (989-3188)		
Service:	Dell Hardware Limited Warranty Plus Onsite Service Initial Year (989-3197)		
Service:	ProSupport for IT: Next Business Day Parts and Labor Onsite Response Initial Year (986-0430)		
Service:	ProSupport for IT: Next Business Day Parts and Labor Onsite Response 2 Year Extended (985-5142)		
Service:	ProSupport for IT: 7x24 Technical Support for certified IT Staff, Initial (984-3990)		

Service:	ProSupport for IT: 7x24 Technical Support for certified IT Staff, 2 Year Extended (983-7582)
Service:	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-31 (989-3449)
Misc:	US - System Documentation Power Cord, Latitude D830 (310-9147)
Misc:	Vista Premium Downgrade Relationship Notebook (310-9160)
	D/Port, Port Replicator for Latitude D-Family, Factory Tied (310-7278)
	Dell Bluetooth Keyboard and Mouse bundle, English, for Latitude Notebooks (310-8047)

SALES REP:	Russell Carpenter	PHONE:	1800-901-3355
Email Address:	russell_carpenter@dell.com	Phone Ext:	7287195

For your convenience, your sales representative, quote number and customer number have been included to provide you with faster service when you are ready to place your order. Orders may be faxed to the attention of your sales representative to 1-866-607-6911. You may also place your order online at <http://www.dell.com/qto>.

This quote is subject to the terms of the agreement signed by you and Dell, or absent such agreement, to Dell's Terms of Sale.

Prices and tax rates are valid in the U.S. only and are subject to change.

*****Sales/use tax is a destination charge, i.e. based on the "ship to" address on your purchase order. Please indicate your taxability status on your PO. If exempt, please fax exemption certificate to Dell Tax Department at 1-888-863-8778, referencing your customer number. If you have any questions regarding tax please call 800-433-9019 or email Tax_Department@dell.com.*****

All product and pricing information is based on latest information available. Subject to change without notice or obligation.

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SHOPPING CART

Today's Date : 7/23/2008 3:35:57 PM

Contract: IA - STATE OF IOWA (WSCAII) (A63309-IA)

Product availability and product discontinuation are subject to change without notice. The prices in this shopping cart are valid for 30 days from the date above. If you do not wish to place this order electronically, please include this form when submitting your purchase order.

Show address and comment fields. Use the File - Print option to print this form for your future reference.

Items/description	Part no	Unit price	Qty	Ext price
-Configurable- HP Compaq 8510p Notebook PC (PENRYN)	Base	\$1,849.00	1	\$1,849.00
HP Compaq 8510p Notebook PC - Penryn	KM229AV			
Genuine Windows Vista® Business with downgrade to Windows XP Professional custom installed w/MS Office 2007 (Trial)	KY289AV#ABA			
Genuine Windows Vista® Premium Logo	RQ047AV			
Microsoft® Office 2007 Professional	RJ195AV#ABA			
Intel® Core™2 Duo Processor T9300 (2.5-GHz, 800-MHz, 6-MB L2 cache)	GX373AV			
Intel® Centrino™ Duo Label	GA914AV			
15.4-inch diagonal WXGA anti-glare (1280 x 800 resolution and 16M colors)	RQ593AV			
ATI Mobility Radeon™ HD 2600 with 256MB of GDDR III video memory and 512 MB HyperMemory	GH729AV			
2048MB 667MHZ DDR2 1 DIMM	RQ602AV			
80GB 7200 rpm SATA hard drive	RQ608AV			
DVD±RW SuperMulti DL LightScribe Drive	RQ616AV			
Dual Point Keyboard (touchpad and pointstick)	RQ632AV#ABA			
Intel 802.11 a/b/g Wi-Fi Adapter	GA902AV#ABA			
HP Integrated Module with Bluetooth® Wireless Technology	RQ577AV			
Mobile Broadband				
Built in HP Mobile Broadband not included				
MDC V92 modem	RQ561AV			
Fingerprint Reader	GH736AV			
90W ac adapter	RQ633AV#ABA			
8-cell (73 WHr) Lithium-Ion battery	RQ618AV			
Energy Efficiency				
ENERGY STAR® qualified, EPEAT™ Silver				
3/3/0 Warranty	GA918AV#ABA			
Genuine Windows XP Professional Recovery Media: Driver DVD (NOT available with FreeDos)	GH158AV			
Genuine Windows XP Professional Recovery Media: OS DVD (NOT Available with FreeDos)	GD231AV#ABA			
USB Optical Travel Mouse (2 button scroll)	DA700AV			
HP Docking Station with 120W Smart Adapter - Smart Buy Promotional Sku	EN488UT#ABA	\$159.00	1	\$159.00
HP Universal Nylon Case - Smart Buy Promotional Sku	RR315UT	\$39.00	1	\$39.00
HP USB Keyboard / Mouse Bundle	RC465AA#ABA	\$25.00	1	\$25.00
HP L1745 17-inch LCD Flat Panel Monitor - Analog/Digital	GE178AA#ABA	\$245.00	1	\$245.00

Subtotal: \$2,317.00

Estimated Lease Cost: \$71.94

The terms and conditions of the IA - STATE OF IOWA (WSCAII) will apply to any order placed as a result of this inquiry, no other terms or conditions shall apply.

To access the HP Public Sector Online Store where this form was created, go to: <http://gem.compaq.com/gemstore/entry.asp?SiteID=11945>

* The estimated lease cost is the monthly payment amount for a lease commencing on or before 8/22/2008 with a term of 36 months and a fair market value purchase option at the end of the lease term. This and other leasing and financing options are available through Hewlett-Packard Financial Service Company (HPFSC) or one of its affiliates to qualified education and state and local customers in the U.S. and subject to credit approval and execution of standard HPFSC documentation. Fees and other restrictions may apply. This is not a commitment to lease. Rates and payments are subject to change at any time without notice. Leasing and financing options for Federal governmental agencies (subject to a \$50,000 minimum) are available from Hewlett-Packard Company. For more information, call Hewlett-Packard Financial Services Company at 1-888-277-5942 and talk to a financial services representative who specializes in supporting government and education entities.

* HP is not liable for pricing errors. If you place an order for a product that was incorrectly priced, we will cancel your order and credit you for any charges. In the event that we inadvertently ship an order based on a pricing error, we will issue a revised invoice to you for the correct price and contact you to obtain your authorization for the additional charge, or assist you with return of the product. If the pricing error results in an overcharge to you, HP will credit your account for the amount overcharged.

* Please contact HP Public Sector Sales with any questions or for additional information:

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* For detailed warranty information, please go to www.hp.com/go/specifcwwarrantyinfo. Sales taxes added where applicable. Freight is FOB Destination.